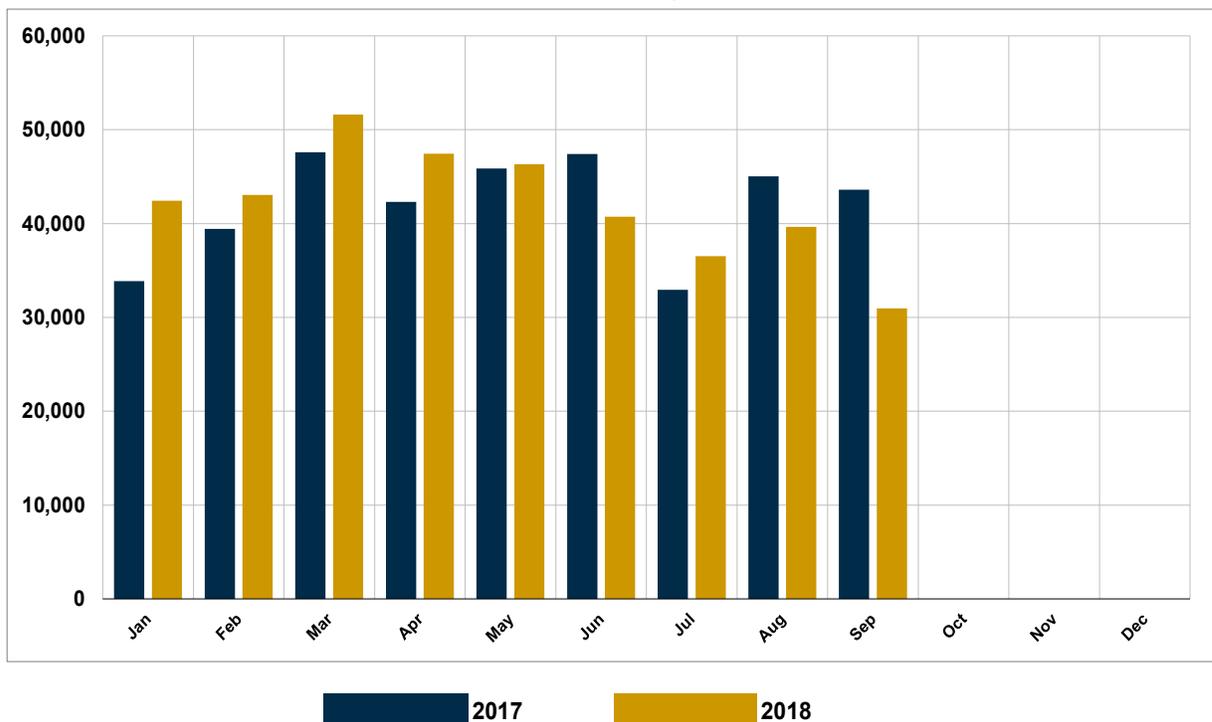


Wholesale Recreation Vehicle Shipments

	SEP 2017	SEP 2018	Change Over Last Year	Cum. 2017	Cum. 2018	Change Year To Date
Towables						
Travel Trailers (ALL)	29,220	20,880	-28.5%	251,516	256,413	1.9%
Travel Trailers - Fifth Wheel	8,350	5,833	-30.1%	69,826	68,329	-2.1%
Folding Camping Trailers	641	244	-61.9%	7,084	5,514	-22.2%
Truck Campers	332	282	-15.1%	2,236	2,997	34.0%
All Towable RVs	38,543	27,239	-29.3%	330,662	333,253	0.8%
Motorhomes						
Conventional (Type A)	2,038	1,402	-31.2%	17,356	16,960	-2.3%
Van Campers (Type B)	393	485	23.4%	4,034	4,465	10.7%
Mini (Type C)	2,624	1,843	-29.8%	25,943	24,040	-7.3%
All Motorhomes	5,055	3,730	-26.2%	47,333	45,465	-3.9%
Total RV Shipments	43,598	30,969	-29.0%	377,995	378,718	0.2%

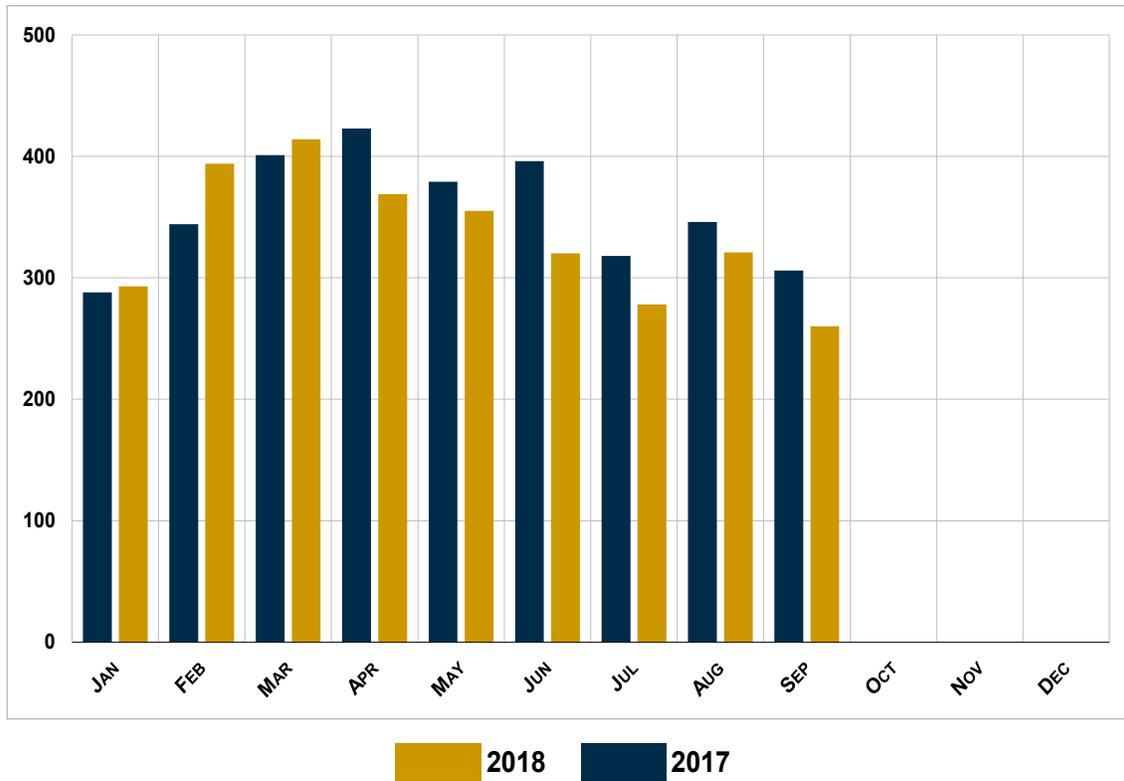
Total Shipments Monthly vs. Last Year



Wholesale Park Model RV Shipments

	September 2017	September 2018	Change Over Last Year	Cum. 2017	Cum. 2018	Change Year To Date
Park Model RVs	306	260	-15.0%	3,201	3,004	-6.2%

Total Monthly Shipments vs. Last Year



<u>September</u>	<u>Year to Date</u>	
256	2,964	<u>Greater than 8.5 feet wide</u>
4	40	<u>8.5 feet wide or less</u>

PMRV SHIPMENT DESTINATIONS - September 2018

Total Units = 251

Pacific	34	13.55%
Alaska	0	0.00%
California	19	7.57%
Hawaii	0	0.00%
Oregon	6	2.39%
Washington	9	3.59%

Mountain	45	17.93%
Arizona	36	14.34%
Colorado	1	0.40%
Idaho	4	1.59%
Montana	0	0.00%
Nevada	0	0.00%
New Mexico	1	0.40%
Utah	3	1.20%
Wyoming	0	0.00%

W. No. Central	20	7.97%
Iowa	1	0.40%
Kansas	0	0.00%
Minnesota	18	7.17%
Missouri	1	0.40%
Nebraska	0	0.00%
No. Dakota	0	0.00%
So. Dakota	0	0.00%

W. So. Central	53	21.12%
Arkansas	2	0.80%
Louisiana	1	0.40%
Oklahoma	0	0.00%
Texas	50	19.92%

E. No. Central	41	16.33%
Illinois	4	1.59%
Indiana	8	3.19%
Michigan	7	2.79%
Ohio	8	3.19%
Wisconsin	14	5.58%

E. So. Central	1	0.40%
Alabama	0	0.00%
Kentucky	0	0.00%
Mississippi	0	0.00%
Tennessee	1	0.40%

Outside US	12	4.78%
Asia	0	0.00%
Canada	12	4.78%
Europe	0	0.00%
Other	0	0.00%

Canada	12	4.78%
Alberta	0	0.00%
British Columbia	0	0.00%
Manitoba	3	1.20%
New Brunswick	0	0.00%
Newfoundland	0	0.00%
Nova Scotia	0	0.00%
Northwest Territories	0	0.00%
Ontario	7	2.79%
Prince Edward Island	0	0.00%
Quebec	0	0.00%
Saskatchewan	2	0.80%
Yukon	0	0.00%

South Atlantic	15	5.98%
Delaware	5	1.99%
Florida	2	0.80%
Georgia	1	0.40%
Maryland	0	0.00%
No. Carolina	6	2.39%
So. Carolina	0	0.00%
Virginia	1	0.40%
West Virginia	0	0.00%

Mid Atlantic	20	7.97%
New Jersey	9	3.59%
New York	1	0.40%
Pennsylvania	10	3.98%

New England	10	3.98%
Connecticut	1	0.40%
Maine	8	3.19%
Massachusetts	1	0.40%
New Hampshire	0	0.00%
Rhode Island	0	0.00%
Vermont	0	0.00%

* Destination totals might not match shipment totals.