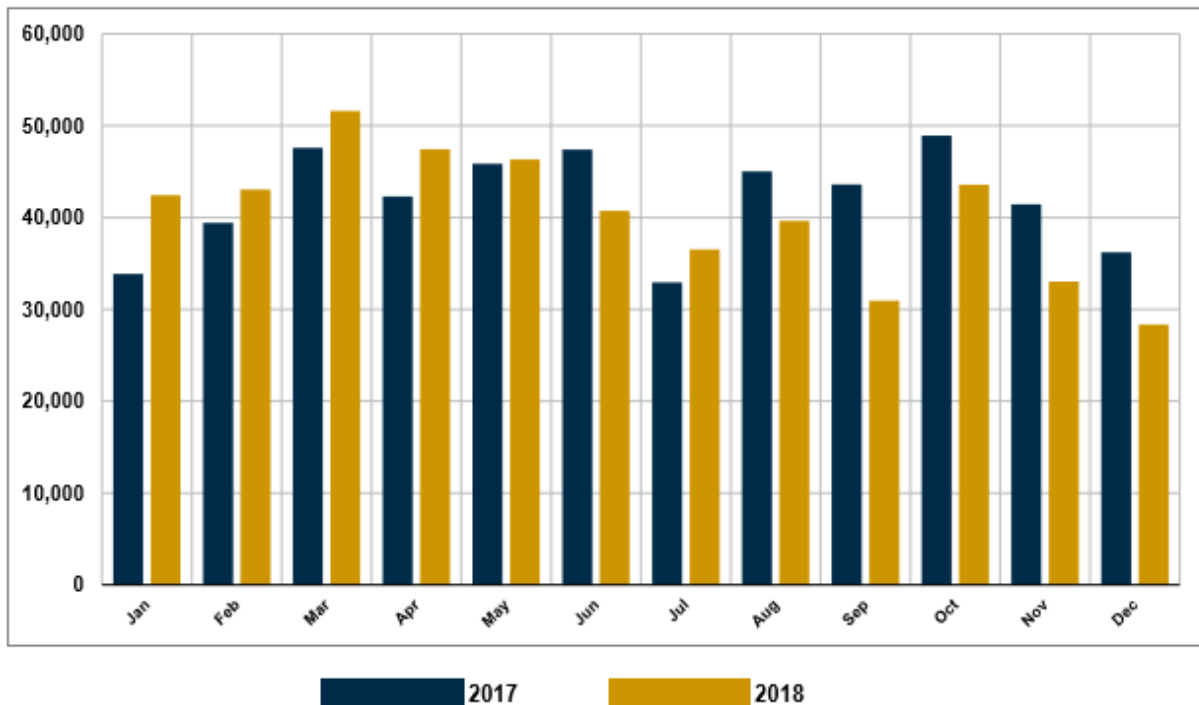


Wholesale Recreation Vehicle Shipments

	DEC 2017	DEC 2018	Change Over Last Year	Cum. 2017	Cum. 2018	Change Year To Date
Towables						
Travel Trailers (ALL)	22,932	19,122	-16.6%	335,319	327,101	-2.5%
Travel Trailers - Fifth Wheel	7,774	5,291	-31.9%	94,215	87,851	-6.8%
Folding Camping Trailers	592	538	-9.1%	9,214	7,254	-21.3%
Truck Campers	243	256	5.3%	3,213	3,881	20.8%
All Towable RVs	31,541	25,207	-20.1%	441,961	426,087	-3.6%
Motorhomes						
Conventional (Type A)	1,833	1,215	-33.7%	23,343	21,719	-7.0%
Van Campers (Type B)	370	385	4.1%	5,249	5,881	12.0%
Mini (Type C)	2,483	1,556	-37.3%	34,046	29,985	-11.9%
All Motorhomes	4,686	3,156	-32.7%	62,638	57,585	-8.1%
Total RV Shipments	36,227	28,363	-21.7%	504,599	483,672	-4.1%

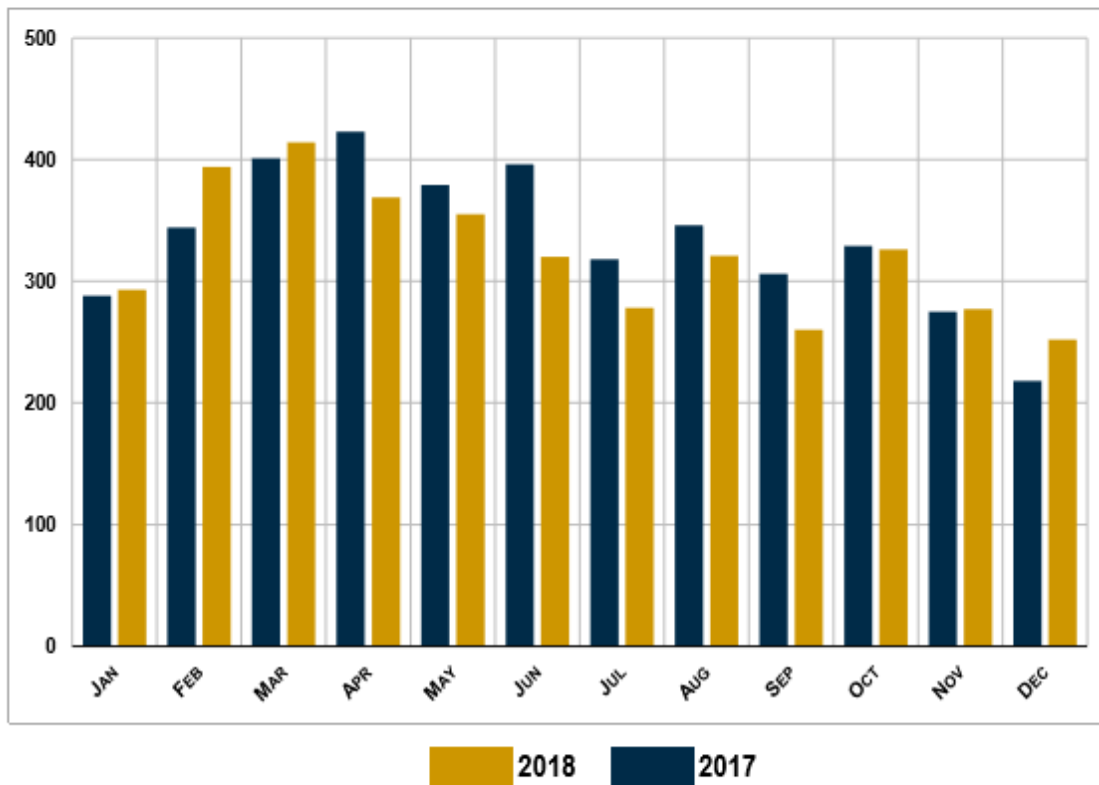
Total Shipments Monthly vs. Last Year



Wholesale Park Model RV Shipments

	December 2017	December 2018	Change Over Last Year	Cum. 2017	Cum. 2018	Change Year To Date
Park Model RVs	218	252	15.6%	4,023	3,859	-4.1%

Total Monthly Shipments vs. Last Year



December	Year to Date	
252	3,801	<u>Greater than 8.5 feet wide</u>
0	43	<u>8.5 feet wide or less</u>

* Year to date numbers can differ from reported numbers.

PMRV SHIPMENT DESTINATIONS - December 2018

Total Units = 252

Pacific	31	12.30%
Alaska	0	0.00%
California	12	4.76%
Hawaii	0	0.00%
Oregon	10	3.97%
Washington	9	3.57%

Mountain	58	23.02%
Arizona	51	20.24%
Colorado	1	0.40%
Idaho	0	0.00%
Montana	0	0.00%
Nevada	5	1.98%
New Mexico	0	0.00%
Utah	1	0.40%
Wyoming	0	0.00%

W. No. Central	12	4.76%
Iowa	0	0.00%
Kansas	0	0.00%
Minnesota	8	3.17%
Missouri	3	1.19%
Nebraska	0	0.00%
No. Dakota	1	0.40%
So. Dakota	0	0.00%

W. So. Central	48	19.05%
Arkansas	0	0.00%
Louisiana	0	0.00%
Oklahoma	6	2.38%
Texas	42	16.67%

E. No. Central	19	7.54%
Illinois	2	0.79%
Indiana	4	1.59%
Michigan	3	1.19%
Ohio	5	1.98%
Wisconsin	5	1.98%

E. So. Central	3	1.19%
Alabama	3	1.19%
Kentucky	0	0.00%
Mississippi	0	0.00%
Tennessee	0	0.00%

Outside US	9	3.57%
Asia	0	0.00%
Canada	9	3.57%
Europe	0	0.00%
Other	0	0.00%

Canada	9	3.57%
Alberta	0	0.00%
British Columbia	3	1.19%
Manitoba	0	0.00%
New Brunswick	0	0.00%
Newfoundland	0	0.00%
Nova Scotia	0	0.00%
Northwest Territories	0	0.00%
Ontario	3	1.19%
Prince Edward Island	0	0.00%
Quebec	0	0.00%
Saskatchewan	3	1.19%
Yukon	0	0.00%

South Atlantic	45	17.86%
Delaware	2	0.79%
Florida	6	2.38%
Georgia	2	0.79%
Maryland	0	0.00%
No. Carolina	31	12.30%
So. Carolina	3	1.19%
Virginia	1	0.40%
West Virginia	0	0.00%

Mid Atlantic	17	6.75%
New Jersey	5	1.98%
New York	1	0.40%
Pennsylvania	11	4.37%

New England	10	3.97%
Connecticut	0	0.00%
Maine	9	3.57%
Massachusetts	0	0.00%
New Hampshire	1	0.40%
Rhode Island	0	0.00%
Vermont	0	0.00%

* Destination totals might not match shipment totals.