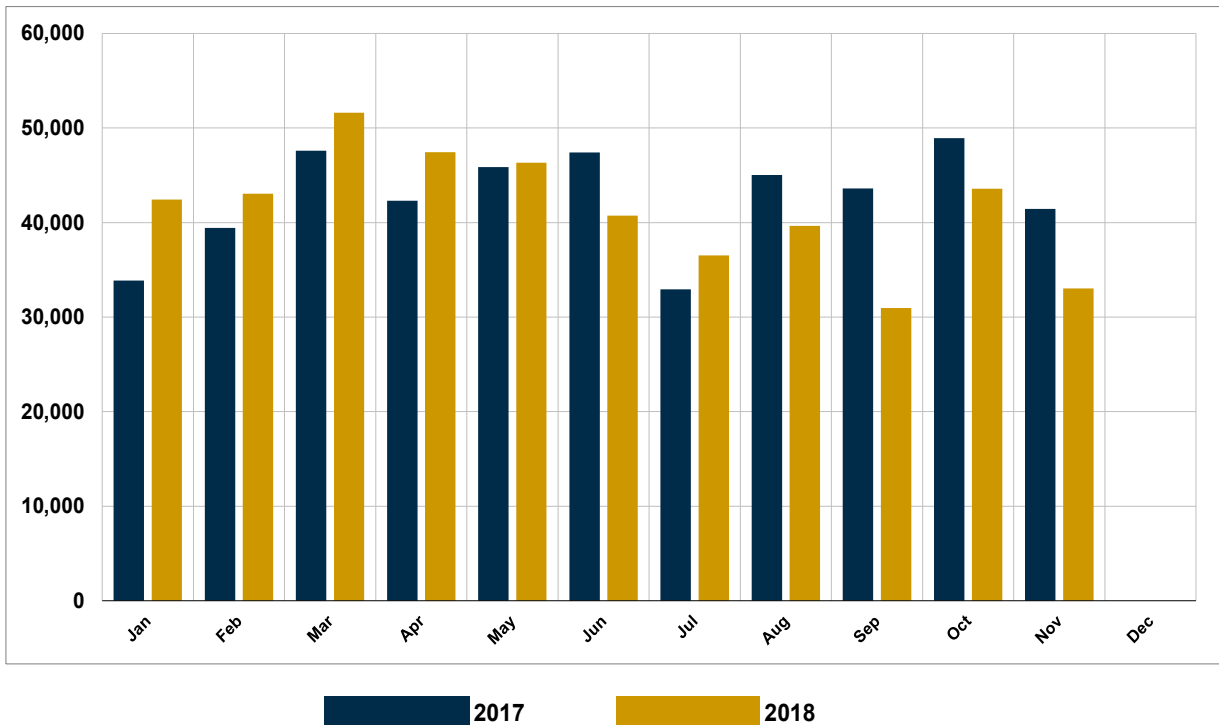




Wholesale Recreation Vehicle Shipments

	NOV 2017	NOV 2018	Change Over Last Year	Cum. 2017	Cum. 2018	Change Year To Date
Towables						
Travel Trailers (ALL)	27,724	21,926	-20.9%	312,387	307,979	-1.4%
Travel Trailers - Fifth Wheel	7,751	6,086	-21.5%	86,441	82,560	-4.5%
Folding Camping Trailers	674	581	-13.8%	8,622	6,716	-22.1%
Truck Campers	315	275	-12.7%	2,970	3,625	22.1%
All Towable RVs	36,464	28,868	-20.8%	410,420	400,880	-2.3%
Motorhomes						
Conventional (Type A)	1,970	1,598	-18.9%	21,510	20,504	-4.7%
Van Campers (Type B)	423	510	20.6%	4,879	5,496	12.6%
Mini (Type C)	2,594	2,047	-21.1%	31,563	28,429	-9.9%
All Motorhomes	4,987	4,155	-16.7%	57,952	54,429	-6.1%
Total RV Shipments	41,451	33,023	-20.3%	468,372	455,309	-2.8%

Total Shipments Monthly vs. Last Year

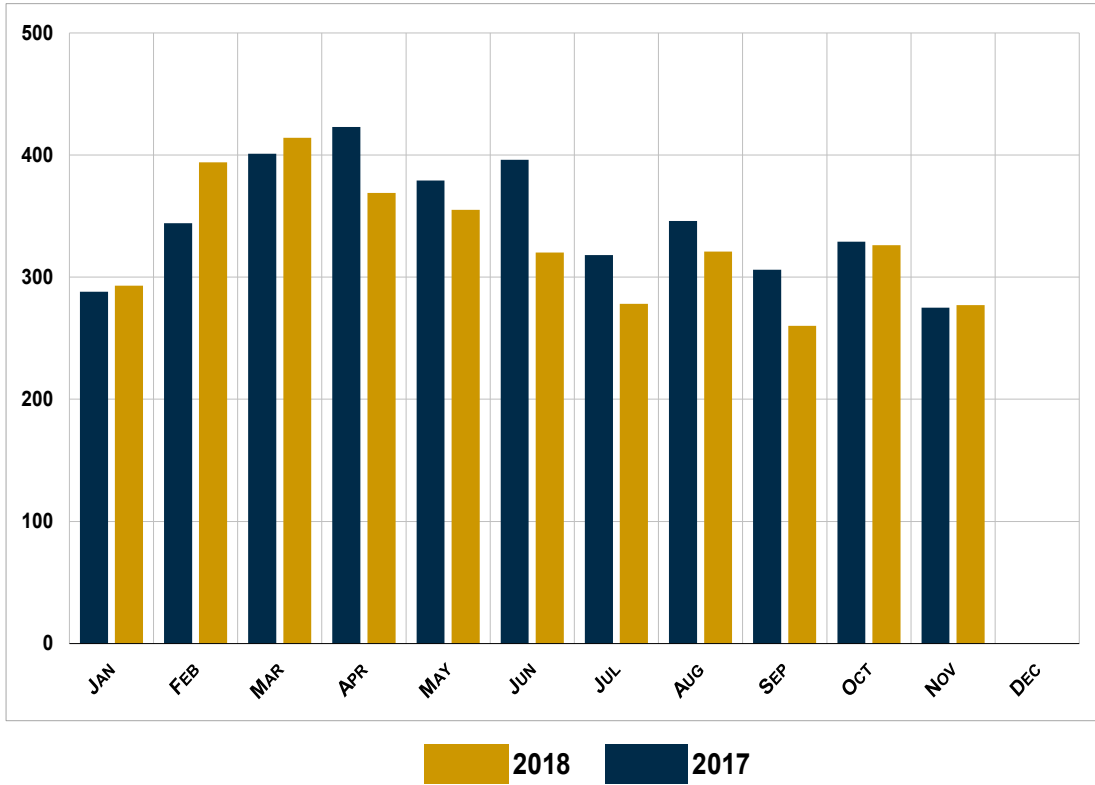




Wholesale Park Model RV Shipments

	November 2017	November 2018	Change Over Last Year	Cum. 2017	Cum. 2018	Change Year To Date
Park Model RVs	275	277	0.7%	3,805	3,607	-5.2%

Total Monthly Shipments vs. Last Year



November	Year to Date	
277	3,549	<u>Greater than 8.5 feet wide</u>
0	43	<u>8.5 feet wide or less</u>

* Year to date numbers can differ from reported numbers.



PMRV SHIPMENT DESTINATIONS - November 2018

Total Units = 277

Pacific	53	19.13%
Alaska	0	0.00%
California	20	7.22%
Hawaii	0	0.00%
Oregon	10	3.61%
Washington	23	8.30%

Mountain	51	18.41%
Arizona	46	16.61%
Colorado	3	1.08%
Idaho	1	0.36%
Montana	0	0.00%
Nevada	0	0.00%
New Mexico	0	0.00%
Utah	0	0.00%
Wyoming	1	0.36%

W. No. Central	15	5.42%
Iowa	1	0.36%
Kansas	0	0.00%
Minnesota	6	2.17%
Missouri	6	2.17%
Nebraska	0	0.00%
No. Dakota	2	0.72%
So. Dakota	0	0.00%

W. So. Central	38	13.72%
Arkansas	0	0.00%
Louisiana	0	0.00%
Oklahoma	0	0.00%
Texas	38	13.72%

E. No. Central	35	12.64%
Illinois	3	1.08%
Indiana	8	2.89%
Michigan	3	1.08%
Ohio	6	2.17%
Wisconsin	15	5.42%

E. So. Central	1	0.36%
Alabama	0	0.00%
Kentucky	0	0.00%
Mississippi	0	0.00%
Tennessee	1	0.36%

Outside US	13	4.69%
Asia	0	0.00%
Canada	13	4.69%
Europe	0	0.00%
Other	0	0.00%

Canada	13	4.69%
Alberta	2	0.72%
British Columbia	0	0.00%
Manitoba	0	0.00%
New Brunswick	0	0.00%
Newfoundland	0	0.00%
Nova Scotia	0	0.00%
Northwest Territories	0	0.00%
Ontario	10	3.61%
Prince Edward Island	0	0.00%
Quebec	0	0.00%
Saskatchewan	1	0.36%
Yukon	0	0.00%

South Atlantic	26	9.39%
Delaware	2	0.72%
Florida	1	0.36%
Georgia	1	0.36%
Maryland	0	0.00%
No. Carolina	17	6.14%
So. Carolina	1	0.36%
Virginia	2	0.72%
West Virginia	2	0.72%

Mid Atlantic	32	11.55%
New Jersey	22	7.94%
New York	3	1.08%
Pennsylvania	7	2.53%

New England	13	4.69%
Connecticut	1	0.36%
Maine	10	3.61%
Massachusetts	0	0.00%
New Hampshire	1	0.36%
Rhode Island	0	0.00%
Vermont	1	0.36%

* Destination totals might not match shipment totals.