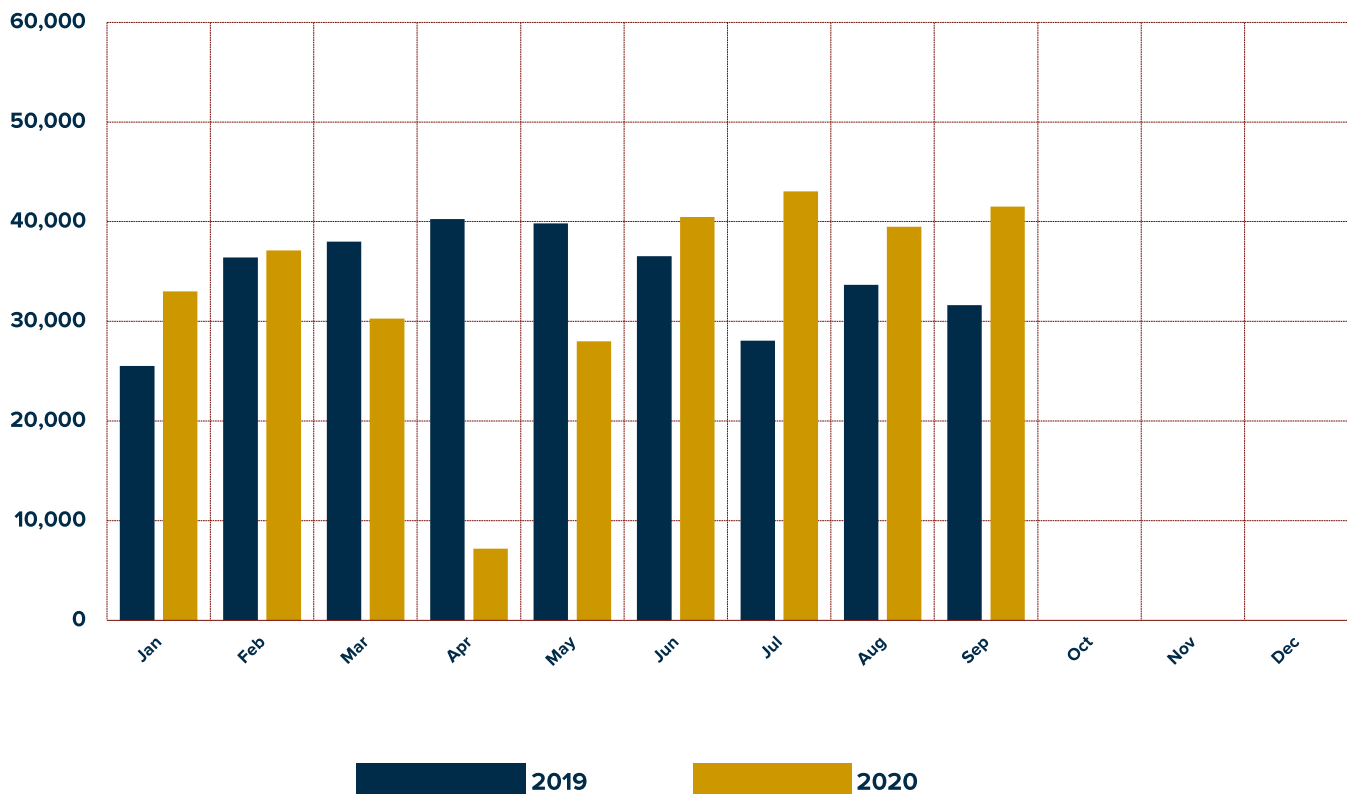


Wholesale Recreation Vehicle Shipments

	SEP 2019	SEP 2020	Change Over Last Year	Cum. 2019	Cum. 2020	Change Year To Date
Towables						
Travel Trailers (ALL)	21,253	29,476	38.7%	210,155	208,397	-0.8%
Travel Trailers - Fifth Wheel	6,282	7,564	20.4%	56,055	56,415	0.6%
Folding Camping Trailers	287	641	123.3%	4,983	4,667	-6.3%
Truck Campers	263	309	17.5%	2,436	2,291	-6.0%
All Towable RVs	28,085	37,990	35.3%	273,629	271,770	-0.7%
Motorhomes						
Conventional (Type A)	1,200	1,048	-12.7%	12,636	8,625	-31.7%
Van Campers (Type B)	380	600	57.9%	3,152	4,671	48.2%
Mini (Type C)	1,974	1,871	-5.2%	20,521	15,034	-26.7%
All Motorhomes	3,554	3,519	-1.0%	36,309	28,330	-22.0%
Total RV Shipments	31,639	41,509	31.2%	309,938	300,100	-3.2%

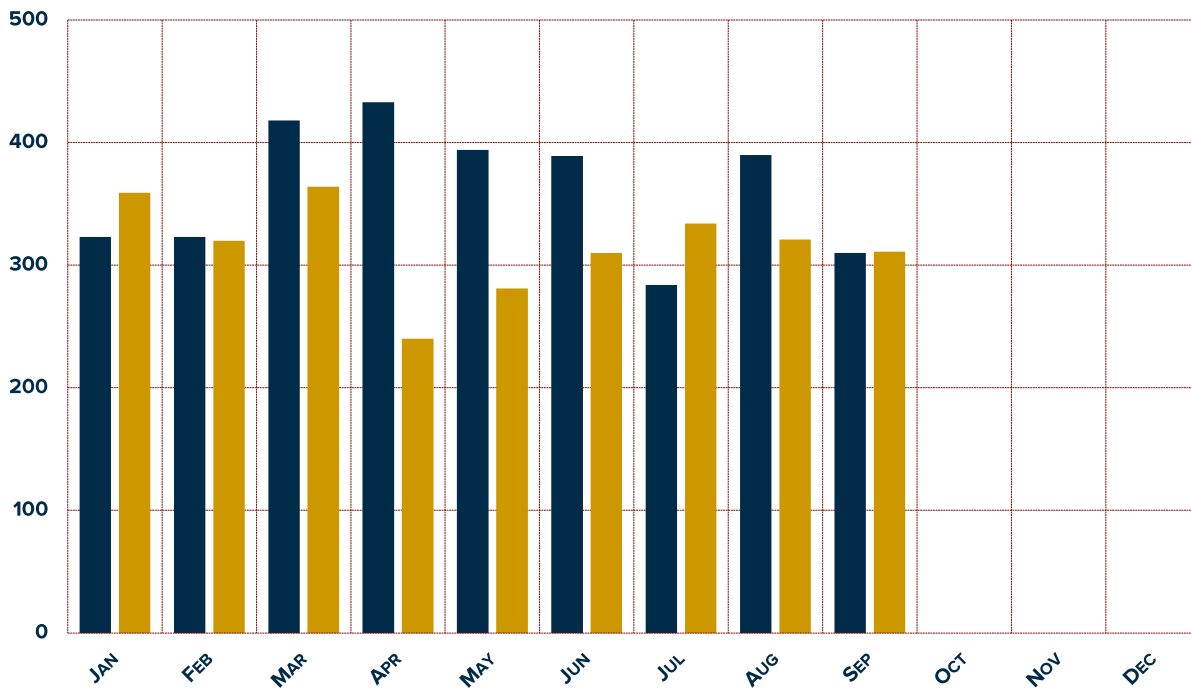
Total Shipments Monthly vs. Last Year



Wholesale Park Model RV Shipments

	September 2019	September 2020	Change Over Last Year	Cum. 2019	Cum. 2020	Change Year To Date
Park Model RVs	310	311	0.3%	3,264	2,840	-13.0%

Total Monthly Shipments vs. Last Year



2020 2019

<u>September</u>	<u>Year to Date</u>	
311	2,834	<u>Greater than 8.5 feet wide</u>
0	6	<u>8.5 feet wide or less</u>

* Year to date numbers can differ from reported numbers.

** Canadian shipments removed from monthly and year-to-date totals

Wholesale Park Model RV Destinations

Total Units = 311

Pacific	53	16.06%
Alaska	0	0.00%
California	25	7.58%
Hawaii	0	0.00%
Oregon	8	2.42%
Washington	20	6.06%

Mountain	46	13.94%
Arizona	26	7.88%
Colorado	0	0.00%
Idaho	10	3.03%
Montana	0	0.00%
Nevada	1	0.30%
New Mexico	0	0.00%
Utah	7	2.12%
Wyoming	2	0.61%

W. No. Central	20	6.06%
Iowa	1	0.30%
Kansas	0	0.00%
Minnesota	16	4.85%
Missouri	0	0.00%
Nebraska	1	0.30%
No. Dakota	2	0.61%
So. Dakota	0	0.00%

W. So. Central	52	15.76%
Arkansas	1	0.30%
Louisiana	2	0.61%
Oklahoma	1	0.30%
Texas	48	14.55%

E. No. Central	31	9.39%
Illinois	1	0.30%
Indiana	4	1.21%
Michigan	6	1.82%
Ohio	9	2.73%
Wisconsin	11	3.33%

E. So. Central	15	4.55%
Alabama	5	1.52%
Kentucky	0	0.00%
Mississippi	0	0.00%
Tennessee	10	3.03%

Outside US	19	5.76%
Asia	0	0.00%
Canada	19	5.76%
Europe	0	0.00%
Other	0	0.00%

South Atlantic	52	15.76%
Delaware	6	1.82%
Florida	11	3.33%
Georgia	8	2.42%
Maryland	2	0.61%
No. Carolina	14	4.24%
So. Carolina	6	1.82%
Virginia	0	0.00%
West Virginia	5	1.52%

Mid Atlantic	28	8.48%
New Jersey	14	4.24%
New York	4	1.21%
Pennsylvania	10	3.03%

New England	14	4.24%
Connecticut	3	0.91%
Maine	8	2.42%
Massachusetts	0	0.00%
New Hampshire	2	0.61%
Rhode Island	1	0.30%
Vermont	0	0.00%

* Destination totals might not match shipment totals

** Canadian shipment totals removed from shipment total reported on Page 3 and top of this page